

Fact Sheet



Network-Centric Tactical Wireless Communications for the Government

Communication products for military applications account for about 50% of revenue at ViaSat. Product areas include tactical networking, information security, military satcom, Comm on-the-move, broadband networking, antenna systems, communication simulators, and other satellite simulator/training terminals.

Tactical communication products include the MIDS LVT-1 and LVT-2 Link-16 terminals. As one of two qualified North American vendors, ViaSat has received orders totaling approximately \$350 million for its MIDS terminals, including a recent \$60 million order for development of a JTRS-compliant MIDS terminal.

Satellite communication products include terminals and modems for UHF, X-, Ku-, C- and Ka-band. ViaSat is packaging its LinkWay® and LinkStar® commercial broadband VSAT systems into ruggedized, portable terminals for the military. A CDMA-like mobile communication system using ViaSat ArcLight® technology has been recently certified by the Joint Integration Test Command and DISA for widespread deployment after the first successful use in the Coalition Military Network for Iraq and Kuwait. Demonstrations of Ku-band Satcom terminals on moving ground vehicles, ships, and aircraft (including helicopters) have been very successful. The company is also the supplier of the U.S. Military's new EBEM (Enhanced Bandwidth Efficient Modem), the new standard for high-speed military satellite communications, and is under contract to develop the new Joint IP Modem (JIPM) which is designed to adopt DVB industry standards for military use.

Networking products include inline and embeddable network encryptors that can secure communication on non-secure networks up to Top Secret, Type-1 levels, including the NSA-certified AltaSec KG-250, the first in a line of HAIPE IS-compliant, programmable network encryption products. In addition ViaSat Data Controllers enable error-free communication of images and email on military tactical channels over common devices such as PDAs.

Subsidiaries

- **Enerdyne Technologies Inc.** is an innovator in video data link equipment and digital video systems for defense and intelligence markets, primarily for unmanned aerial vehicles (UAVs).
- **US Monolithics** provides integrated millimeter-wave chipsets and modules for wireless communications. US Monolithics areas of expertise include high frequency communications technology, monolithic semiconductor design, high-power transceiver design, and phased-array antenna systems.

Company Overview

During its history ViaSat has been named on lists compiled by **INC**, **BusinessWeek**, **Forbes**, **Fortune**, **Red Herring**, and **Business 2.0** for its superior record of growth and performance, and is ranked among the Top 50 Space Companies (**Space News**).

Annual revenue grew to a company record US\$516.6 million in the most recent fiscal year (ended March 30, 2007), a 19% increase compared to the prior year. Based in Carlsbad, CA, employees total about 1,750 in several U.S. locations, along with international offices in Australia, China, India, Italy, and Spain.

ViaSat is traded on the NASDAQ Stock Market under the ticker symbol VSAT.